Case Study

Industry :	**IT Services**
Headquarter :	**Kochi**
Solution :	**Enterprise Cloud Services, Co-Location**
Outcome :	• **35-40% cost savings**
	• **Highly scalable IT infrastructure**
	• **24/7 available datacenters**

About Skybertech

The Kochi headquartered Skybertech is a new age managed service provider and one of the pioneers of the virtual CIO concept. As a virtual CIO, the company collaborates with and advises the IT departments of clients. It performs the same functions as a conventional CIO including formulating strategic IT goals, planning the IT budget, analyzing and reworking business processes and facilitating technology changes. Skybertech also recommends how to align optimally with the technology best fitting the applications that are running in an enterprise. At the same time it ensures that the enterprises do not compromise on performance criteria, budget, or existing IT infrastructure.

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Challenges for Skybertech Customers

- Skybertech, a leading IT consultant helping small businesses to grow and making them highly efficient & more productive. They were looking for a reliable IT infrastructure service provider to deliver them robust infrastructure for their business without locking their investment.

- Skybertech, as a virtual CIO is dedicated to deliver the IT strategies and align the suitable solution for their clients ensuring no compromise on the performance. They wanted to partner with a leading service provider who could deliver them on demand customised IT infrastructure solution.

The NxtGen Solution

- NxtGen's Enterprise Cloud Services delivered Skybertech an advanced and cost-effective infrastructure ensuring 100% availability round the clock. With NxtGen's Enterprise class cloud, Skybertech was always business ready.

- NxtGen's colocation services provided Skybertech a complete management of their data through NxtGen HDDC delivering five times more capacity per rack as compared to traditional datacenters without locking their IT investment.

> "NxtGen allowed Skybertech customers to build thriving digital enterprises without locking in their investments in IT infrastructure."

SURESH KUMAR K,
(Chief IT Consultant, Skybertech)

The Outcome: Cost Saving and 5X Performance

- NxtGen's pay-per-use model helped Skybertech customers to save 35-40% on their IT spend along with guaranteed & secured services all time.

- Skybertech managed to deliver cost effective solution to their customers without compromising on their performance with NxtGen's best in class IT infrastructure.

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